

For the highest requirements.
In top quality.





CONTENT

3	GREETING
4	ABOUT US
6	PREPRESS / PRODUCTION PREPARATION
8	PRINT
10	PUNCHING DEPARTMENT
11	FINISHING
12	PRODUCTS
18	EDUCATION / QUALITY / SERVICE

DIE-CUTTING
by Berhalter Switzerland

die-cutting
BERHALTER
SWITZERLAND

BERHALTER[®]
DIE - CUTTING

swiss die-cutting solutions

SMARTembosser[™] rim & logo embossing

**embossed lids
never looked so brilliant**

- colors look bright and shiny
- small letters are readable
- create a special look

Berhalter AG Switzerland
www.berhalter.com
die-cutting@berhalter.com
T +41 71-727 02 00

machines | punching tools | services

aluminum lids | recessed lids
polyester lids | in-mold-labels
transparent labels | paper labels





DEAR READERS, CUSTOMERS, AND PARTNERS,

Thinking ahead, developing and recognising today what is required the day after tomorrow is our aspiration. We take responsibility for our decision-making and always try to develop the ideal solution for our customers with the available resources. This requires a lot of experience and a good amount of innovative spirit.

Our company philosophy is based on fairness and transparency, honesty and commitment. This is how we create trust - and with impeccable products that leave nothing unfulfilled. Our ultimate goal is to be an indispensable and absolutely reliable partner for our customers in the long haul.

We are pleased that Etimark is successful on the market and has a healthy footing. On the one hand, this is based on forward-looking and realistic financial planning. On the other hand, our extremely streamlined and effective processes - in combination with state-of-the-art machinery - make us particularly flexible and efficient. But above all, it is our employees who identify with the company and form the most important foundation for our success with their personal commitment.

With this brochure, we would like to give you a vivid impression of the company with its wide range of services. Come with us! It's worth it!

Yours sincerely,

Udo und Marco Schulz
Owner and managing directors





MILESTONES

- 1978** Foundation of Etimark AG in Grabs/CH
- 1993** Digital prepress
- 1997** Flexible packaging printing
- 2000** ISO 9001:2000
- 2002** Handover to the 2nd generation to Udo and Marco Schulz
- 2003** Expansion of production and prepress
- 2004** CTP (Computer to Plate)
- 2006** Certification as per BRC/IoP
- 2010** Takeover of the Waller Verpackungs AG
- 2013** Innovation ETIgral®
- 2014** Purchase of a property for plant 2 in Grabs/CH
- 2016** Moving into new offices
- 2017** Digital printing low migration

Founded in 1978, the company has developed into an indispensable player in the label and packaging industry over the last four decades. As a second-generation family business, we offer our customers a state-of-the-art portfolio. In addition to labels and die-cut lids, our range of services also includes foil printing and price labelling equipment. Etimark currently has 60 employees. We are particularly pleased with our 40% export share to the EU, which is an international acknowledgement of our performance.



Ihr Systemanbieter für
den Flexo-, Buch-
und Digitaldruck

Highend Flexoplatzen/Buchdruckplatten · Rasterwalzen
Drucksleeves · Klischeeklebeblätter
Plattenreinigungsgeräte · Digitaldruckmaschinen UV-Inkjet
Partner von ESKO

Dantex Deutschland GmbH · Stubenwald-Allee 10
D-64625 Bensheim · Tel. +49 (0) 6251-1078 0
info@dantex.de · www.dantex.com



Ihr Recycling Partner in der Region

- Verwertung von Schrott und Metallen
- Verarbeitung von Wertstoffen
- Containerdienst / Baustellenservice

Eggenberger Recycling AG
Industriestrasse 12
9470 Buchs
Tel.: +41 81 750 45 45
Mail: info@EggenbergerAG.ch
Web: www.EggenbergerAG.ch

Wertstoff Zukunft.



HIGHEST FLEXIBILITY AND STATE-OF-THE-ART PRINTING TECHNOLOGY

Continuous investments in technology and equipment are an integral part of Etimark's future-oriented business policy. With nine high-performance punch presses, a latest-generation digital press and four UV flexographic printing presses, we are able to process orders of any dimension with the highest quality. We are able to print in up to eight colours and adapt flexibly to the requirements and wishes of our customers in every project. As of 2017, the latest generation of digital printing machines and a new label finishing system have been added to our machinery. We are considered pioneers in the industry when it comes to inkjet digital printing with actual low migration printed products.



uTraxx.net

Träumen Sie von einem
Cloud-ERP
mit künstlicher Intelligenz?

www.utraxx.net

+41 (0) 41 750 93 53

EQUISA
VERPACKUNGEN



Verpackungen
so **individuell**
wie Ihre Ideen.

Equisa AG | Gewerbeweg 11 | FL-9486 Schaanwald | www.equisa.li



GRAPHICS AND DESIGN

Our complete service also includes a graphics department, in which we create printable templates from your own ideas. You will be professionally supported and receive all services under one roof from the outset without having to hire an advertising agency. One particular advantage of this offer is the direct cooperation of our graphics team with the pre-press department in order to get the best out of your ideas.

PRE-PRESS

We use the most modern software in this important area and optimise delivered graphics data for a perfect print result. In order to ensure that the high quality of the print data produced in this way is transferred 1:1 to the printing machine, we produce the necessary printing plates in-house. This gives us optimum control over the entire manufacturing process.

In this phase, we offer you a complete service before the actual printing and use state-of-the-art equipment and processes that meet the highest requirements. This also includes an environmentally friendly development process that is solvent-free with no harmful emissions.



THE KEY TO OPTIMUM PRINT RESULTS

We devote the necessary attention to this task and prepare every detail with care. Printing cylinders, all the required inks and the plates are prepared together with the job documents. Our new ink mixing and dosing system guarantees maximum colour accuracy and reproducibility combined with simple operation. We are able to mix any special colour in exactly the right quantity and thus avoid unnecessary ink waste - in an environmentally friendly and resource-saving manner.

DATA DELIVERY AND ARCHIVING

Graphics data can be sent to us via email, FTP server or on CD-ROM/DVD. Detailed information for your data provision and delivery can be found on our homepage under the menu item Services. The data of every job produced by us remains stored for at least five years and can be retrieved at any time.







Tidy working conditions and a process-oriented layout ensure short pathways. Our quality and hygiene requirements are also clearly reflected on the premises. With our 4 UV flexo systems, we are optimally equipped for today's printing requirements. All printing machines have 8 individually driven printing units for highest register accuracy. In addition, every machine is equipped with 100% print image monitoring - all for your security.

We produce short runs and individual prints in inkjet digital printing. The possibilities are highly diverse, from personalised printing to sample printing and sequential numbering.

Of course, all printing machines run with low-migration printing ink and ink approved for the food industry.



We manufacture your labels and roll goods on our cutting machines exactly according to your specifications. In this final step, the labels are subjected to a 100% inspection.

Better safe than sorry.



Trans Maritime AG

Internationale Transporte www.tmbs.ch



Strassentransporte



Seefracht



Luffracht



Verzollungen

PUNCHING DEPARTMENT / FINISHING



Our high-precision punching machines combine perfect dimensional accuracy of the punching dies with high-precision punch centring and absolute feed accuracy. The results are extremely accurate, which is impressive both haptically and optically in every respect.

Our highly trained team is perfectly qualified to handle all possible applications of these machines and will impress you with quality, flexibility and the highest level of reliability. In addition to the possibility of having individual die-cutting moulds manufactured at our company, we also have a wide repertoire of existing formats. Get in touch with us - we are happy to assist you.

AVAILABLE PUNCHING TECHNIQUES

- ☉ Worm embossing (ALU, paper composite)
- ☉ Dot embossing (ALU)
- ☉ Needle embossing (PET)
- ☉ Hammer embossing (ALU)
- ☉ ETIgral® embossing (ALU)
- ☉ ETIgral3D® embossing (ALU)

Of course, we can also work out very special types of embossing for you on request. Simply contact us. We are looking forward to interesting challenges.



FOCUS ENVIRONMENT

Punching waste is recycled completely and entirely automatically.



**Etwas können auch wir nicht versichern.
Das Vertrauen, das Sie uns schenken.**

Rainer Kostezer, T 081 750 00 25, rainer.kostezer@mobilier.ch

mobilier.ch

Generalagentur Buchs-Sargans, Rainer Kostezer

Bahnhofstrasse 7, 9471 Buchs SG
T 081 750 00 20, buchs-sargans@mobilier.ch

die Mobiliar

000904



Grenzenlos kombinieren. Zielsicher optimieren.

Sind Ihre Warenströme übersichtlich und Ihre Laufzeiten kurz? Können Ihre Lagerbestände reduziert, Ihre Prozess- und Fixkosten gesenkt werden? Im Netzwerk von Beschaffung, Produktion, Lagerung und Distribution bewegen wir gemeinsam mit Ihnen Menschen, Waren und Daten auf ein klares Ziel zu: Ihre Logistik zum echten Wettbewerbsvorteil zu machen – weltweit. Denn jede Logistiklösung ist so individuell wie unsere Kunden. Erleben Sie selbst, wie GW bewegt: gw-moves.com

Servicetelefon +41.58.458.5555 www.gw-world.ch

Gebrüder Weiss 
Transport und Logistik



Aluminum

Embossing:	Worm, dot and hammer embossing, ETIgral®, ETIgral3D
Thickness:	29 µ to 50 µ
Sealing:	PS, PP, PE, PVC
Formats:	all standard and special shapes

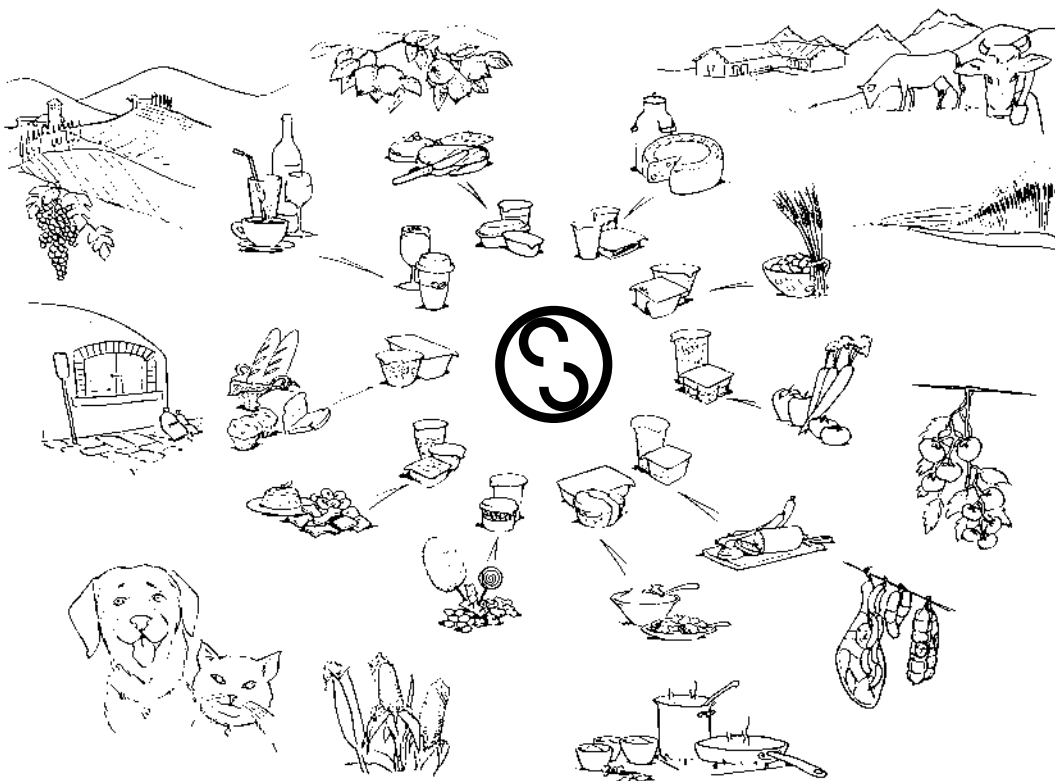
PET (polyester)

Embossing:	Needle embossing
Thickness:	36 µ and 50 µ
Sealing:	PS, PP
Formats:	all standard and special shapes

PV (paper composite)

Embossing:	Worm and dot embossing
Thickness:	120 µ
Sealing:	PS, PP
Formats:	D-73 mm, D-75.5 mm

Applications



Food

- Dairy (yoghurt, quark, butter, etc.)
- Convenience products
- Beverage industry (milk drinks etc.)
- Spreads
- Meat and fish processing
- Sweets and Snacks
- 2Go products such as nuts, biscuits etc.

Non-Food

- Chemicals/household
- Cosmetics/toiletries



Die Marke für Etiketten und Etikettiertechnik



- Etiketten
- Handauszeichner
- Etikettendrucker
- Etikettieranlagen
- Verkaufsförderung
- Verbrauchsmaterialien

K-D Hermann GmbH
contact Auszeichnungssysteme
 Hainbrunner Straße 97
 D-69434 Hirschhorn

Telefon: +49 62 72 / 922 - 300
 E-Mail: info@contact-online.de
 Internet: www.contact-online.de



«Ideen für
Menschen und
ihre Umwelt.»

Lösungen, die ineinandergreifen.

Lüftung, Heizung, Kälte, Kühldecken, Sanitär, Regeltechnik,
 Service, Metallbau, Fassade und Photovoltaik – alles aus einer
 Hand. www.lippuner-emt.com





Paper or foil

Thermo-reactive labels

Weighing and labelling systems in logistics, coding systems

High-quality product labels

Labelling systems in logistics (thermal transfer)

Promotional labels



Plastic

Weighing systems for special requirements such as freezing applications

No-label look

Security labels



Special papers

Security labels

Opaque

Extra white

Gold or silver metallic

Textile labels

Special foils

Metallised

Holographic foil

Laminated/concealed

Highly-resistant foil (e.g. against moisture, abrasion or UV-influences)

Applications

Food industry

Beverage industry

Retail

Cosmetics and toiletries

Pharmaceuticals and chemicals

Logistics

AUF UNS
WERDEN
IHRE GÜTER
ABFAHREN.



Ihr Partner für Transport-, Logistik und Verzollungsdienstleistungen mit Standorten in Wil, Schwarzenbach, Schaffhausen und Konstanz:

- > 280 motivierte Mitarbeitende
- > 100 Lastwagen
- > 42'000 m² Lagerfläche
- > 66'000 Palettenplätze



www.hohenstein-transport.ch

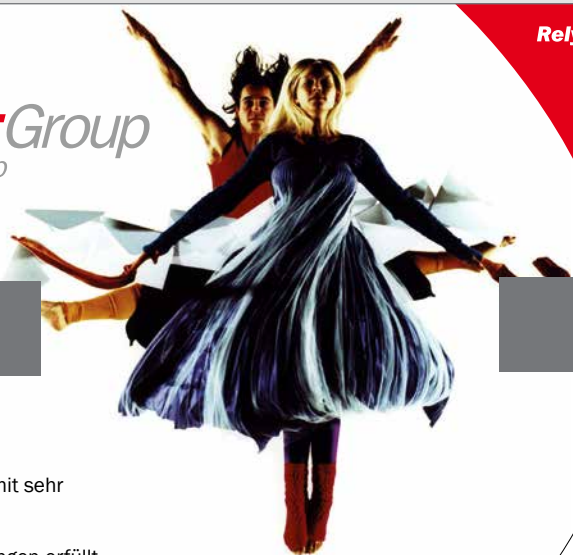


**Eine komplette Auswahl an
Druckfarben und -lacken.**

**Geprüft für Anwendungen im
Lebensmittelbereich.**

FlintGroup
Narrow Web

Rely on us.™



Die ANCORA-Produktgruppe

**Verfügbar in LED UV und
konventionellen UV Technologien!**

- Erfüllt die Anforderungen der Schweizer Bedarfsgegenständeverordnung mit sehr geringen Migrationswerten.
- Eine Farbserie für alle Etiketten- und Verpackungsanwendungen.
- Gibt Sicherheit, dass die Verpackung die geforderten Migrationsanforderungen erfüllt.

Hält was sie verspricht & keine Kompromisse in der Anwendung!

Flint Group Narrow Web
www.flintgrp.com

FlintGroup
Narrow Web



FOIL PRINTING

Packaging foil made of composite material (two different films laminated on top of each other) with or without sealing material and single packaging foils. The broad spectrum of materials, e.g. clear, dyed or opaque (UV-resistant) foils allows for wide-ranging applications.

Applications

- Food industry
- Beverage industry
- Sample packages
- Cosmetics and toiletries
- Pharmaceuticals and chemicals
- Non-Food

VORSORGE AUF DEN PUNKT GEBRACHT ■ Pax

GUT AUFGEHOBEN VORSORGE ZU FAIREN BEDINGUNGEN

Pax tut alles dafür, die beste Vorsorgeversicherung der Schweiz zu sein. Das ist die Vision, die uns leitet. Als traditionsreiche

Schweizer Genossenschaft engagieren wir uns für die finanzielle Sicherheit unserer Kunden. Mit unserer klaren,

verantwortungsvollen und nachhaltigen Geschäftstätigkeit erwirtschaften wir ein gesundes Wachstum und können Ihnen

deshalb massgeschneiderte Vorsorgelösungen zu fairen Preisen bieten.





Education and quality are two concepts that we understand as being directly related to each other. After all, our employees with excellent training and continuous further education are our most secure guarantee for outstanding services and products.

EXPERTISE WITH A REAL FUTURE

We are happy to pass on our knowledge and experience to young, committed junior staff and thus create the basis for future specialists in the packaging industry. As a recognised training company for Swiss education training, Etimark AG enables young people to embark on a solid professional future.

COMPUTER SCIENTIST EFZ

Computer scientists specialising in business information technology are experts in systems engineering and software development. Practical areas of application are the installation of devices/equipment and support for servers and networks. In addition, they are involved in application development projects, determine requirements, programme, create test concepts and convert models into databases. An extremely interesting and diverse field of work with a bright future. IT plays an extremely important role in our automated and process-driven corporate structure.

FLEXOGRAPHIC PRINTING OPERATOR EFZ

Flexographic printers have all the capabilities of state-of-the-art printing machines. They mainly produce flexible packaging, labels and other print products from paper, plastic, aluminium or composite foils. Daily tasks include setting up the printing presses and monitoring the printing process in order to be able to intervene immediately in the event of faults. With excellent technical knowledge, you ensure high printing quality with low waste - for perfect products that can be processed optimally.

DER MARTE

Auf den kann ich bauen.



Deckenbau • Innenausbau • Trockenbau
Malerarbeiten • Infrarotheizung

Widenstraße 9 • CH-9466 Sennwald • T + 41 81 72018-20
info@mar-te-decke-wand.ch • www.mar-te-decke-wand.ch



ALL-ROUND SERVICE

We offer you a comprehensive all-round service from consulting to implementation. You should not have any problems with our products. If you do, we will be there for you with our commitment and professional support – so that everything will run smoothly again. With our strong network, we also offer assistance with solutions outside our direct field of activity.



CERTIFIED QUALITY



BRC GLOBAL STANDARD

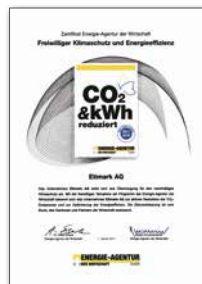
Etmark AG manufactures according to the strictest guidelines of BRC Global Packaging for packaging manufacturers. Regular audits ensure the consistently perfect quality of our products. Seamless traceability and exemplary cleanliness on the premises and facilities are important

components that we fulfil.



ISO 9001:2008

In 2000, Etmark AG was one of the first Swiss print shops to be certified in accordance with the process-oriented approach of the ISO standard.



CO₂ & KWH REDUCED

We have defined savings targets for CO₂ emissions and energy consumption in a five-year contract with the Energy Agency for Industry. As such, we have committed ourselves to reducing these figures by 20% by 2020. This goal is achieved by investing in new technologies and energy-saving measures. We are thus investing in our future and that of our planet.



Etimark AG

Werdenstrasse 90

CH-9472 Grabs

Telephone +41 81 75034-34

Fax +41 81 75034-35

info@etimark.ch

www.etimark.ch